

10 STEP SALES ACCELERATOR



*If You Build the People... The People Will Build
the Business, The Nation and the World!*

10 Step Sales Accelerator Outline 4 Hour Course

You'll develop a professional, winning mindset & skill set:

- 1. How to develop the belief to attract top producers**
- 2. How to develop your BIG dreams and how to achieve them**
- 3. Why to brand yourself as the expert**
- 4. What collateral you need to become the brand**
- 5. How to establish yourself as the authority in your industry**
- 6. How to become a lead generation machine**
- 7. Where to generate unlimited leads**
- 8. How to convert leads into Hot Prospects**
- 9. Which list building systems to use to grow your list**
- 10. List of networking locations and websites**
- 11. Online lead generation strategies**
- 12. How to follow up and close the sale**
- 13. How to get referrals & testimonials**
- 14. 5 Step proven formula on how to convert leads sales within 24 - 48 hours**
- 15. Closing Techniques**
- 16. How to find money for your clients**

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Bonuses

- 1. Goal Setting Worksheet**
- 2. Access to Me - Stephen Gregg for additional training as needed to help you implement this system into your team for 30 days after the training.**
- 3 Webinar training is recorded and you will have access to it for life.**

**Contact Stephen Gregg for a FREE 1 Hour
Strategy Session and Rates
(949) 542-6050
Stephen@BusinessSalesExpert.com**

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BUSINESS BUILDERS BOOT CAMP™

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WIN SALES NOW

